



# Rich Hart SEMINARS

## People with SUPER EXCELLENCE build it from the inside out

### What is Super Excellence™?

Super Excellence™ is the exceptional qualities of attitude and performance which enable superior business professionals to lead in their market and prevail in the industry. Super Excellence™ delivers true market value—perceived market value—by establishing and nourishing their positive attitudes, beneficial habits and focused plans that creates clients for life.

### Who Should Attend?

- Senior Executives
- Office Managers
- Salespeople
- Education Planners
- Training Professionals
- Business Owners
- Brokers
- Agents

From his earliest experiences as the youngest member of corporate America's executive teams, through his entrepreneurial successes, Rich Hart has set himself apart by consistently keeping the end in mind and achieving personal excellence.

## Most Requested Seminars:

### Super Excellence™

#### Thinking, Planning, Acting and Transforming Excellence with the End in Mind

In today's corporate environment, the value of the business relationship is frequently diminished by the perception of the customer. The value actually delivered has been reduced to a business transaction instead of a hands-on, long term relationship. Super Excellence™ means doing what it takes to deliver true value and develop clients for life. Super Excellence™ rocks!

**A Keynote or Seminar**

#### Key Takeaways:

- How to turn your business into a wealth generating instrument
- How to become an excellent business professional by directing focus on outcome – keeping the end in mind
- How to create positive attitude, beneficial habits and a focused plan that you work each day that allows you to reach beyond your grasp

### Super Technology with the End in Mind

#### Technology Made Simple—Keeping You at the Forefront of Client Satisfaction

Today's tech-savvy clients expect businesses to provide information and transaction tools to save time and reduce effort. In addition, competitors in our industry are using technology to increase productivity, manage time and reduce costs.

Technology is no longer optional, but it doesn't need to be complex or difficult to be powerfully effective.

**A Seminar**

#### Key Takeaways:

- Learn how to use today's technology to keep your client's satisfaction
- Learn how to use "Next Level" technologies to keep your competitive advantage and differentiation
- Learn how to develop your Attitude to embrace technology to have it work for your success

**Rich Hart Seminars**  
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**Rich Hart Global**

Moving the World One Person At A Time



# Rich Hart Global

## About Rich Hart

An entrepreneur for more than 20 years, owner of three businesses and a prominent real estate professional, Rich Hart has also established a strong reputation as a coach and consultant in the real estate, business development, marketing and business technology arenas.

With more than 25 years of experience, he has a proven track record working with sales, marketing, distribution and manufacturing facilities across the country, establishing and developing best practices that guide personal and business decisions to greater levels of success.

Rich has harnessed his distinct abilities, to take people on a unique journey towards personal and professional excellence in their own lives. His audiences learn to navigate the physical, mental, emotional and spiritual twists and turns of life's complex mazes in order to harness their personal potential and reveal the true meaning we all seek.

He believes that today's ever increasing and rapidly changing real estate business environment has put new demands on the entrepreneurial and corporate business executive. In today's economy we now have to be Super Excellent with the ability, commitment and passion to be a leader in the industry.

Through his keynotes, workshops, seminars and retreats, Rich Hart delivers the concepts and techniques of attaining Super Excellence.

Rich's new book, *Super Excellence*, is due for release in 2007.

## Quick Facts About Rich Hart:

- An entrepreneur for more than 20 years in the business community
- Business management and corporate development for more than 25 years
- Owner of 3 corporations: consulting & seminars; real estate/development; engineering design specialty manufacturing/distribution
- Seated on numerous profit and not-for-profit boards to institute lasting change and positive development
- Degrees in Business Management and Marketing and Development
- Offers keynotes, workshops, seminars and consults based upon achieving Super Excellence through peak personal performance

